



Your Supplier Risk is YOUR Problem to Solve

When your supplier fails, the liability lands with you – unless you can prove due diligence.

THE PROBLEM

Legal Exposure Is Real

- Strict product liability: no negligence required to sue a retailer
- California enforces strict liability; other states are following
- Liability travels up the chain – from supplier to distributor to you

Regulation is Tightening

- FSMA requires prevention programs before incidents – not after
- Criminal prosecution now on the table for food safety violations
- FDA traceability mandates expanding across categories

Recalls are Accelerating

- Volume growing year-over-year: allergens, pathogens, mislabeling
- FDA demands COIs, audits, and records immediately upon recall
- No documentation = no legal defense

THE REPOSITRAK SOLUTION

We Make the Calls You Can't

- U.S.-based Customer Success Managers call suppliers by name on your behalf
- Personal relationships – not bots, not email blasts
- Proven escalation: mandate → reminder → 2 CSM calls → your escalation manager

Zero Net Cost

- Fully supplier-funded via standard deductions – \$37/supplier/month
- Annual deduction cycle + monthly billing = always cash-flow positive
- Recovers internal QA, labor, and IT overhead

Network Advantage - Day One

- 30,000+ suppliers already on the platform
- Many of your suppliers have documents pre-loaded
- When we call, we often represent multiple customers – leverage no single retailer can match

Built for Scale

- 110,000+ connected facilities, 99.9% uptime
- SOC 1 & SOC 2 certified – zero security breaches
- Profitable, NYSE-listed (TRAK), multiple years of cash on balance sheet

PLATFORM CAPABILITIES

Document Management Automated uploads, OCR, AI error detection. Unlimited document types.	AI COI Analysis Validates against your requirements. Auto-approves or flags exceptions.
Vendor Vetting Compliance standards enforced before first PO. Auto-escalation on failure.	Real-Time Dashboard 50+ alerts and reports. Cloud-based – zero IT investment.
FSVP Support Foreign supplier compliance under FDA verification requirements.	Single Supplier Record One master record powers compliance, traceability, ordering, and EDI.



Email Alone Doesn't Work

- Suppliers ignore email outreach – documented fact
- Internal QA teams lack capacity for follow-up at scale
- Without a process, compliance rates remain dangerously low

“Retailers are now at risk of being sued even when all they did was pass a product through from the supply chain to the consumer.”
 — **The Acheson Group**

30,000+
 Connected Suppliers,
 Retailers & Wholesalers

110,000+
 Connected Facilities

\$0
 Net Cost – fully
 supplier funded

LEARN MORE

REPOSITRAK.COM | 888.842.5465