Welcome to today's webinar!



Meeting The Preventive Controls Human Food Rule Through Online Training



Laura Lombard CEO



January 30, 2019





Upcoming Complimentary Webinar – Register Today!

The Shifting Tides of Food Regulation and Enforcement: What Every Food Company Needs to Fear in 2019 and Beyond!

Thursday, February 21 at 2 pm ET | 11 am PT

Register and learn more at www.repositrak.com/events



Welcome to today's webinar!



Meeting The Preventive Controls Human Food Rule Through Online Training

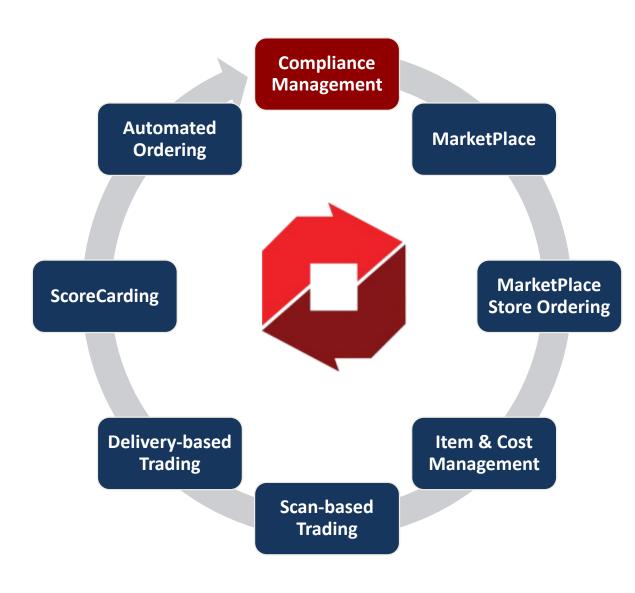


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The ReposiTrak Platform

Unmatched Industry Endorsements



"ReposiTrak augments our food and drug safety efforts...with a **proven, comprehensive** and easy-to-implement solution that doesn't require systems changes and is extremely cost effective."

– Hilary Thesmar, PhD, RD, CFS FMI VP for Food Safety Programs





"We see the ReposiTrak system becoming an **industry standard** for the retail supply chain, helping all trading partners **meet the new federal food safety requirements**, reducing unsalable products and keeping the end consumer healthy." --Francis Cameron, President & CEO of ROFDA





"We were looking for a technology partner to help us **raise the bar** not only with our data management and reporting, but also with upgrades to all of our user interfaces. It made perfect sense to partner with ReposiTrak because of their experience in the industry and technical capabilities."

--Robert Garfield, Senior Vice President, SQFI





"ReposiTrak is a **pioneering innovator** in delivering robust retail management software solutions for our rapidly changing industry. This technology will equip our members with a toolbox for success in a constantly evolving marketplace. We are thrilled to partner with ReposiTrak as we continue to advance and expand our ecosystem." --Patrick Spear, president and CEO of GMDC



The Industry's Only Dedicated Success Team

- Our software is excellent, but it only works if your supply chain partners adopt it
- It takes up to 20 "touches" by phone, e-mail and mail on average to get a vendor compliant
- We have a full-time, U.S. based Customer Success Team who follow-up with all of your vendors to ensure adoption and compliance with your requirements



ReposiTral

All Three Types of Risk | Controlled

We understand that your responsibility goes beyond regulatory to include financial and brand risk

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Complete Document Management Automation

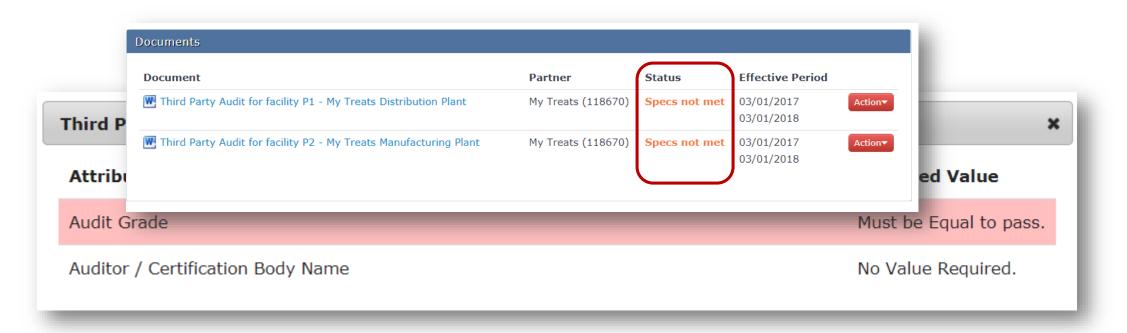
Your customized requirements are automatically shared with your vendors.

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Fast & Accurate Document Verification

26% of the documents are not authentic. The system automatically verifies and alerts both you and your vendor.







You'll Be Up & Running In 30 Days

Cloud-based, no IT Support needed

You define your requirements

• We'll provide industry guidance

Self-enrollment

- Create profile
- Upload required documents
- Your Account Manager will be assigned
- Your compliance results will improve







ReposiTrak MarketPlace

Make compliance work for you...









Questions? Contact us after today's Webinar



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Randy Fields Chairman & CEO randy@repositrak.com



Joe Meherg SVP, Account Mgmt. jmeherg@repositrak.com







Meeting the Preventive Controls Human Food Rule Through Online Training

Preventive Controls Qualified Individual & Qualified Individual Courses





What is ImEpik?







What is ImEpik?

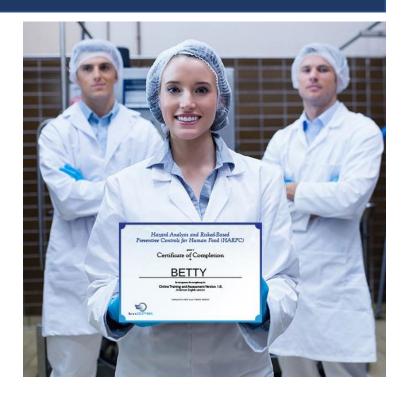
- A market-driven and research-based online training company facilitating skills training to empower the workforce of the 21st Century
- We provide accessible, self-paced, and innovative training
- We are focused on the Food Safety industry as a core company competency





Why ImEpik Courses?

- Accessibility: Complete your training on any device
- * Cost Effective: Save travel expenses and time by taking the course completely online
- Self-Paced: Work on the courses at your own pace
- Interactive Activities: Enjoy learning through games, videos, audio, quizzes & more
- Real-Life Scenarios: Engage in simulations of the workplace environment



- Competency Based Assessment: Ensure you understand the material through assessments at the end of each module
- * Certificates of Completion: Show your certificate of completion to your current or future employer!



What is Required for Training to Comply with FSMA?



What is required by the PCHF Rule?

117.180(c)(1): "to be a preventive controls qualified individual, the individual must have successfully completed training in the development and application of risk-based preventive controls <u>at least equivalent to that received under a standardized curriculum recognized as adequate by the FDA</u> or otherwise qualified through job experience to develop and apply a food safety system. Job experience may qualify <u>an individual</u> to perform these functions if such experience has provided an individual with knowledge at least equivalent to that provided through the standardized curriculum. This individual may be, but is not required to be, an employee of the facility."



Business Case for PCQI Training



Business Case for PCQI Training

- Safeguard Your Product Quality, Brand, and Customer Base
- Save on Costly Recalls direct costs and loss of customers
- Ensure a robust food safety culture, creating a competitive advantage over more lax competitors
- Increase worker productivity, critical thinking, and problem-solving skills



ImEpik's Online Model



What Courses Do We Offer?

Preventive Control Qualified Individual (PCQI)

- Training for the role of PCQI per the PCHF Rule
- ✤20-Hour Self-Paced Course
- Online Manual Included



Qualified Individual (QI)

Training for the role of QI per the PCHF Rule

Trains individuals supporting the PCQI

✤16-Hour Self-Paced Course

Online Manual Included





Training Preferences in Food Manufacturing

- Industry survey explored reasons for why companies select online training instead of in-person
- 86% satisfied with online training experience
- 92% want "specific learning outcomes" and "ease of use"
- 68% wanted "relevant illustrations" and 61% wanted "interactive activities"

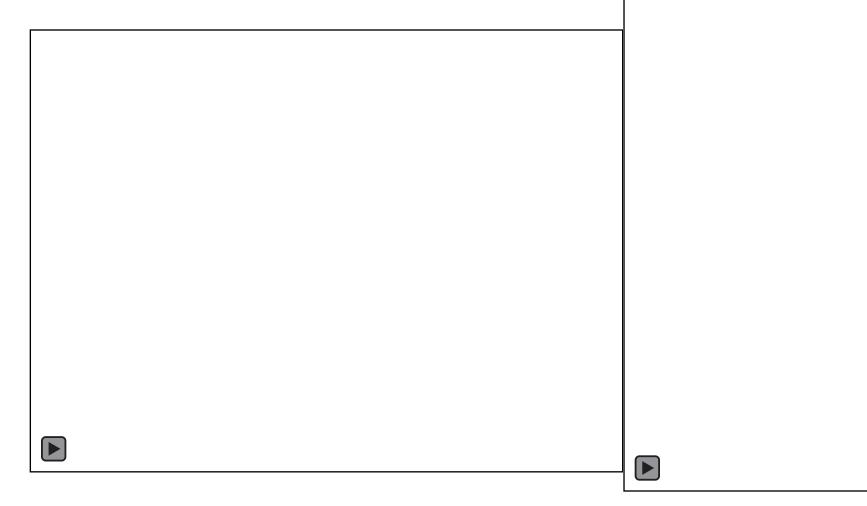


Survey Findings



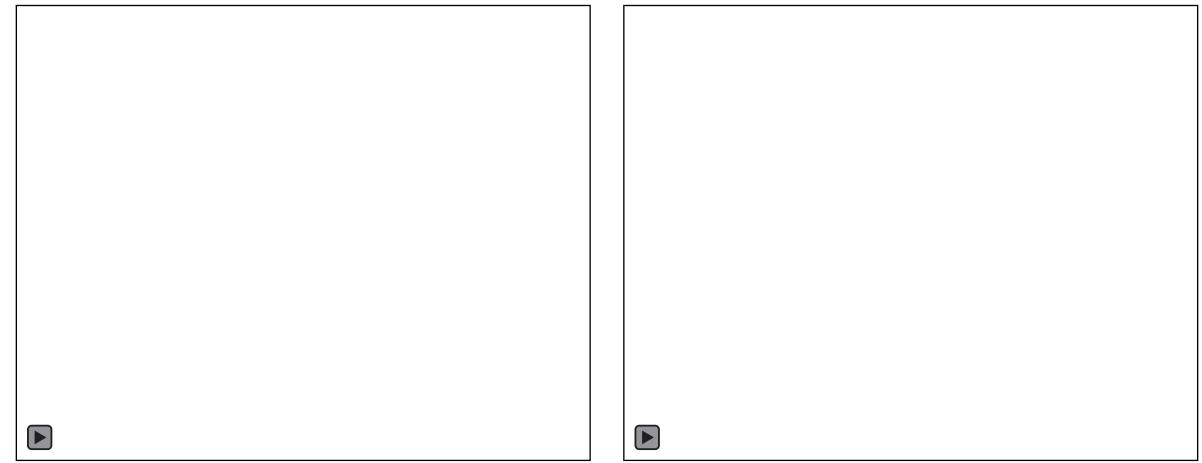


Examples from Module 2





Examples from Module 2





How Do We Ensure Learner Understands Material?

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Haza	d Analysis and The Process Flow Diagram			HARPC Module: 4 Page: 33		Haza	ard Analysis and The Process Flow Diagram		HARPC Module: 4 Page: 56	
	Brainstorming on Storage & Distribution Hazards				- 11		A Module 4 Quiz			
	Select the appropriate Brainstorming area for each concept.						Match the answers to questions asked when developing a produ-	t profile:		
	00.02 00.07 • ()						What type of storage and distribution is required? 1	Infants, children, general public, elderly.		
		Packaging	Label	Storage & Distribution						
	Would an error or improper storage lead to a microbiologically unsafe food?	•		•			What is the product? 2	2 lce cream, frozen pizza, fish, milk.		
	Does the packaging adequately protect the product from subsequent damage/contamination during storage and distribution?	•		•			What is the nature of the product?	Frozen, refrigerated, ambient, container.		
	Is the packaging/packaging step impacted by any of revised CGMP requirements to protect packaging from cross contact and/or contamination?	•		•		6	3 			e
9	What is the likelihood that the food will be improperly stored at the wrong temperature?			•	Ð	G	Who is the product intended for? 4			E
	Does each package contain the proper label?		•	•						
	Does the package include instructions for the safe handling and preparation of the food by the end user?		٠	•			What is the intended use? 5	Fresh, dried, vacuum packed.		
	Is the package clearly labeled "Keep Refrigerated" if this is required for safety?		•	•			What are the preparation steps by the consumer?	Ready-to-eat, heat and serve, bake.		
	S is each package and case legibly and accurately coded?		•				6	6		
	Does the method of packaging affect the growth of microbial pathogens and/or the formation of toxins?	•		•			What is the potential for the product to be 7	5 Retail, food service, further manufacturing.		
		Correct								
							Correct			



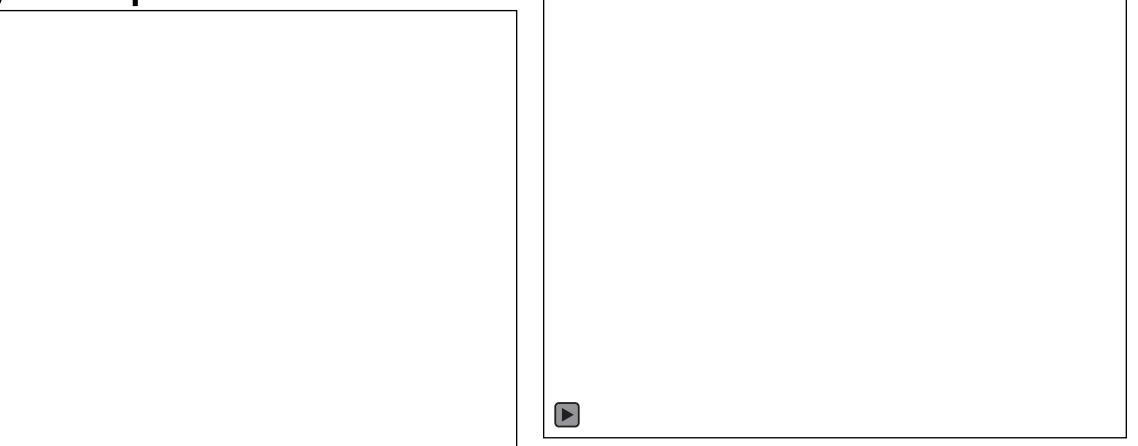
Try a question!

A competent supervisor has the responsibility for assuring compliance of _____ by all personnel.

- A. Food handling techniquesB. Good personal hygiene
- C. Sanitary practices
- D. All of the above



Try and Tips





How are We Different From Our Competitors?

	ImEpik	Others
100% Online (not blended)		\bigotimes
Fully Self-Paced		\bigotimes
Developed by FSPCA LEAD Instructors	 Image: A start of the start of	SOME
No Travel Time or Costs	 Image: A start of the start of	SOME
Online Study Manual	S	\bigotimes
Interactive Activities	Ø	\bigotimes
Assessments to Demonstrate Learning		\bigotimes
ImEpik Certificate of Completion		\bigotimes
Meets 117.180 (c) (1) Alternate Training		\otimes



How Do I Enroll?

Step 1) Go to www.imepik.com

Step 2) Select Food Safety Training And Desired Course

Step 3) Click on Buy Now at the Bottom of the Page

Step 4) Purchase Course Through Shopping Cart

Step 5) A Username and Temporary Passcode will be sent to your email to enter your course!

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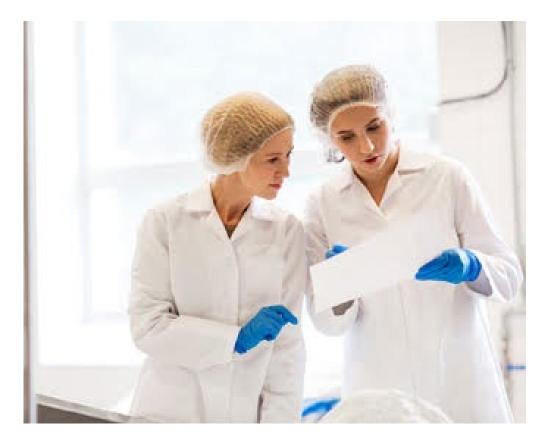


Partnership with

ReposiTrak

Thanks to your relationship with ReposiTrak, you will receive 20% off your PCQI and/or QI courses!

Use the code: ReposiTrak at check out on our website to receive your discount!





Thank you for your interest!

For more information, contact:

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Contact us after today's Webinar to learn how ReposiTrak can help you.

REPOSITRAK.COM