

# Introducing... The ReposiTrak MarketPlace



ReposiTrak

Trusted Brand Protection

## COMPLIANCE MATTERS WHEN YOU'RE SOURCING NEW SUPPLIERS



As a Buyer, sourcing new suppliers is a continual need and a lengthy process. To keep up with consumer demand, your list includes smaller, local suppliers which can be hard to find. Then, there are the short-term suppliers that supply product specifically for holidays, events and themes, and lastly there are the suppliers needed to replace those who can't or are not willing to comply with your business and/or safety requirements.

But, finding a supplier is only the first step in the sourcing process. Once you find a supplier, you must then qualify them, negotiate terms, cut the PO and get them on-boarded. All of these are separate processes and systems involving multiple departments until now...

## THE MARKETPLACE IS THE FIRST END-TO-END SOURCING TOOL OF ITS KIND

Coming in March 2017, the *ReposiTrak MarketPlace* will enable retailers and wholesalers to search ReposiTrak's community of compliant suppliers, and bring new products to market in just a fraction of the time.

Unlike other electronic supplier catalogs, the *MarketPlace* solution is the first of its kind to automate and guide the sourcing process from search to shelf, and includes supplier qualification, order negotiation and on-boarding of a new supplier. **And the best part? It's a free service.**

### THE REPOSITRAK MARKETPLACE ENABLES NEW SUPPLIER SALES IN 4 EASY STEPS



**1. SEARCH.** Buyers can search the *MarketPlace* by supplier, product or category. When a Buyer is interested, suppliers will receive a request for a sample or an appointment from within the app.



**2. CURATE.** The *MarketPlace* app can be used to negotiate order terms and to collect a supplier's documentation in order to meet the Buyer's business and safety requirements.



**3. ORDER.** Once a supplier has met requirements, the Buyer can use the app to place an order.



**4. ON-BOARD.** Once a supplier accepts the order, their item data can be sent to the Buyer's system with just a single click, saving weeks of time and reducing or eliminating EDI expenses

## HOW TO ACCESS THE REPOSITRAK MARKETPLACE

As a *ReposiTrak* retailer or wholesaler, just click the *MarketPlace* tab and begin your search. At 30,000+ supplier connections, you are sure to find the product or supplier you are looking for!

*New to ReposiTrak?* Contact our team at [sales@repositrak.com](mailto:sales@repositrak.com). *Want to learn more?* Visit [www.repositrak.com](http://www.repositrak.com)

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