



Learn how Associated Wholesale Grocers uses ReposiTrak to ensure their 3,000 suppliers are FSMA compliant.



## BACKGROUND

### ASSOCIATED WHOLESALE GROCERS

Associated Wholesale Grocers, Inc. (AWG) is the nation's largest cooperative food wholesaler to independently owned supermarkets, serving over 3,800 locations in 30 states and from 11 full-line wholesale divisions.

### CHALLENGE

With the initiation of FSMA, AWG was searching for a tool to collect additional corporate and food safety documentation, share agreements like recall covenants and automate supplier approval programs. AWG needed a way to access documentation in one place, 24/7 to ensure coverage during an FDA Inspection.

## SOLUTION

### REPOSITRAK

Before signing up for ReposiTrak, AWG did not have a way to track compliance among suppliers and was collecting insurance and supplier agreement documents manually.


After an extensive search, AWG chose ReposiTrak for their supplier management compliance efforts. They now have real-time data access to see if suppliers are, or are not, meeting requirements. The wholesaler is now collecting 24 documents with a 60% compliance rate for over 3000 suppliers

## RESULTS

↑ 60%  
Supplier Compliance

+ 3000  
AWG Suppliers

📁 24  
Documents Collected



“Using ReposiTrak is an easy way to keep track and retain all the records that you’ve never been able to retain before. And not only can you retain them, but there are also visual statistics behind the documents (which you don’t have when storing hard copies).”

– *Shelly Stegner, Director of Food Safety, AWG*



ReposiTrak

Trusted Brand Protection



“At AWG, we’re serious. If you don’t comply, you won’t supply.”

GETTING STARTED

AWG utilized ReposiTrak’s team of experts to determine how to get started, and identified a series of questions to help them kick off their compliance campaign.

*Sample Questions*

- Do we know who our suppliers are?
- Are those suppliers “active” or “inactive”?
- Do you have the right documentation from them based on their profile?
- Is the data current?

HOW REPOSITRAK WORKS

**Grow and Maintain List of Suppliers**

- Qualify new suppliers
- Keep track of existing ones

**Utilize ReposiTrak’s Team to Ensure Compliance**

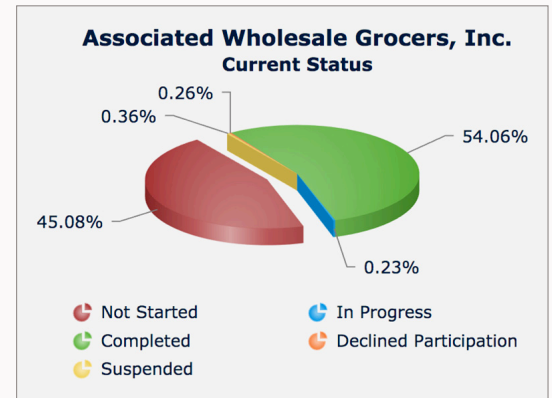
- Pro-active management approach
- Scheduled follow ups to correct non-compliance issues

**Receive Alerts, Customize Documents, and More**

- Dual, pro-active alerts and exception-based reporting
- Customizable document review queue
- Documents delegated to appropriate reviewer
- Easy-to-use, flexible interface

**Increase and Manage Document Requirements**

- Collect the documents you need to ensure compliance
- Documents can be e-signed
- Everything is in one database



WHAT’S NEXT

Moving forward, AWG will continue to increase its supplier document requirements to comply with FSMA rules, specifically the recently finalized Produce Safety rule. The company plans to automate its new vendor approval process using the ReposiTrak MarketPlace, as well as collect and review all new vendor documentation before a vendor number is issued and the first PO is cut.

See what ReposiTrak can do for your company.  
Schedule a demo today!

Contact

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